

Rayburn House Office Building - October 25, 2018





Most comprehensive energy data in the U.S.

Relies on USEER dataset, reviewed by BLS and DOE/EIA

Approximately 30,000 survey completions annually

Relies on more than a dozen federal data sets

Official data for US DOE (2016 and 2017); Massachusetts; New York, Rhode Island, and Vermont

Peer reviewed and cited by President Obama

Updated annually

Granular data by technology, value chain, geography



2.25 million energy efficiency jobs in the U.S.

Largest and most new jobs of any clean energy sector

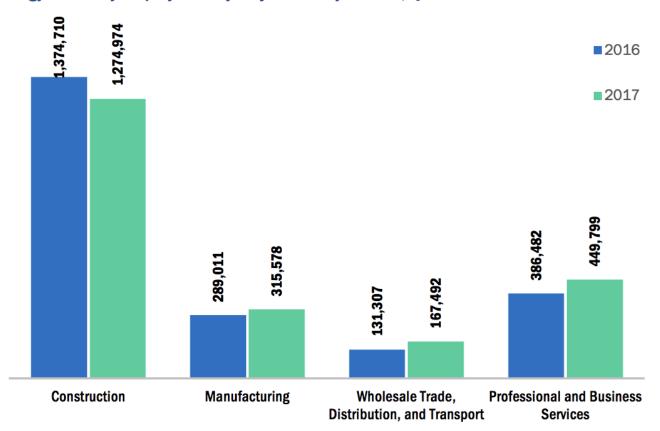
1.2 million in construction; 450k in professional services; 315k in manufacturing

Largest segment in HVAC

Significant jobs in all 50 states



Energy Efficiency Employment by Major Industry Sectors, Q2 2017



Energy Efficiency Jobs in America

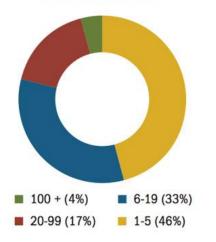
EE JOBS ACROSS THE COUNTRY

- // These jobs are local. 99.7% of U.S. counties have energy efficiency jobs
- // Energy efficiency now employs workers in more than 3,000 of America's 3,007 counties
- // More than 300,000 Americans living in rural areas work in energy efficiency
- // America's Top 25 metro areas employ 900,000 workers in energy efficiency
- // 35% of U.S. energy workers are involved in energy efficiency

GROWTH ACROSS AMERICA

There are 353,269 energy efficiency businesses in America

> SMALL EE BUSINESS BY EMPLOYEE COUNT



GROWTH FOR THE FUTURE

Energy efficiency businesses are projecting 9% growth in jobs for 2018

...and the job growth is expected across all major industries

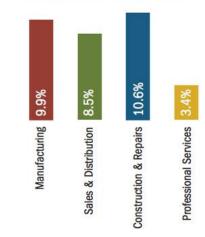
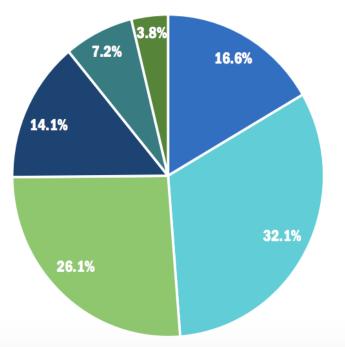




Figure 54. Occupational Distribution – Energy Efficiency, Q4 2017



- Production/Manufacturing positions
- Installation or Repair positions
- Administrative positions
- Management/Professional positions
- Sales positions
- Other positions



Demographics – Energy Efficiency, Q4 2017

Demographic	Employees	Percent of Sector	National Workforce Averages
Male	1,723,732	77%	53%
Female	524,792	23%	47%
Hispanic or Latino	337,402	15%	17%
Not Hispanic or Latino	1,911,122	85%	83%
American Indian or Alaska Native	32,288	1%	1%
Asian	107,276	5%	6%
Black or African American	176,303	8%	12%
Native Hawaiian or other Pacific Islander	25,166	1%	>1%
White	1,748,399	78%	78%
Two or more races	159,092	7%	2%
Veterans	238,162	11%	6%
55 and over	317,194	14%	23%
Union	239,364	11%	11%



MORE ENERGY EFFICIENCY = MORE CONSTRUCTION JOBS

More than 1 out of every 6 US construction workers spend 50% or more of their time on Energy Efficiency (18%)

Nearly 60% of energy efficiency's 2.25 million employees work in construction (1.27 million)

80%

of energy efficiency construction businesses say employees spend a majority of time on energy efficiency—an increase from last year (74%)



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