







2017 OPPORTUNITIES AND CHALLENGES... A VIEW FROM PJM INTERCONNECTION

WIRES UNIVERSITY

Congressional Briefing February 16, 2017



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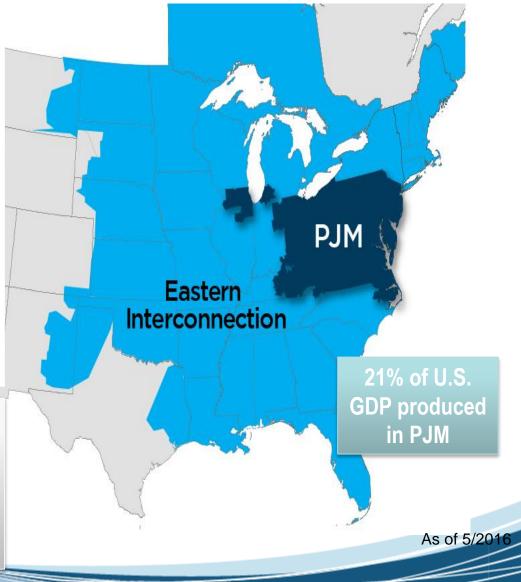


PJM as Part of the Eastern Interconnection

| Mambar companies | 060 . |
|-----------------------------|---------|
| Member companies | 960+ |
| Millions of people served | 61 |
| Peak load in megawatts | 165,492 |
| MW of generating capacity | 171,648 |
| Miles of transmission lines | 81,736 |
| 2014 GWh of annual energy | 792,580 |
| Generation sources | 1,304 |
| Square miles of territory | 243,417 |
| States served | 13 + DC |

- 27% of generation in Eastern Interconnection
- 28% of load in Eastern Interconnection
- 20% of transmission assets in Eastern Interconnection

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Reliability

- Grid Operations
- Supply/Demand Balance
- Transmission monitoring



Regional Planning

• 15-Year Outlook

Market Operation

- Energy
- Capacity
- Ancillary Services



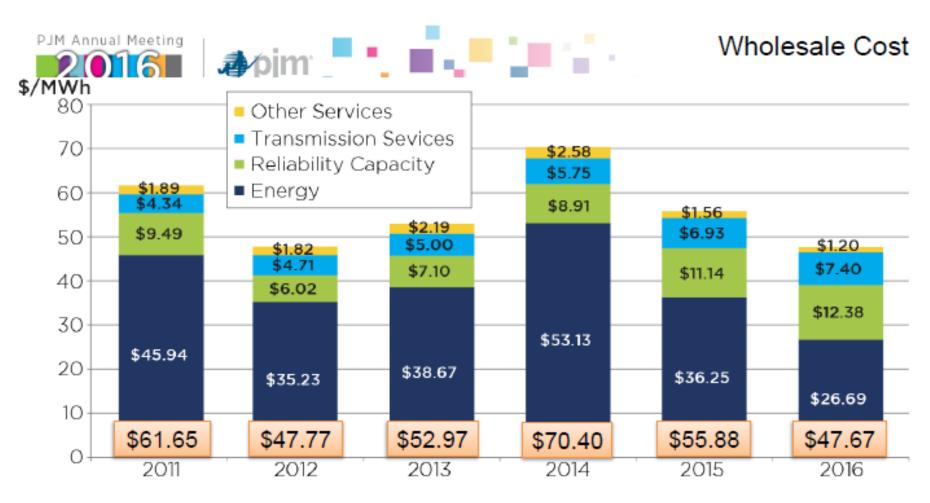






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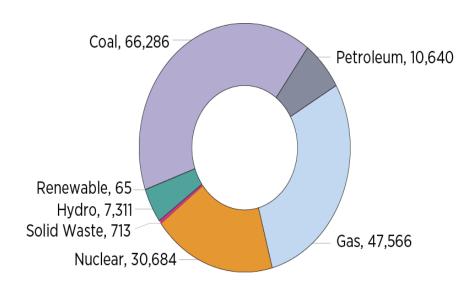


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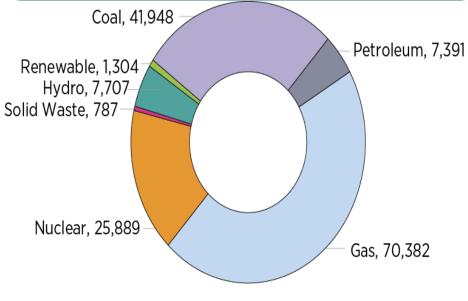
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2007 PJM Installed Capacity (MW)



Cleared Capacity for 2019/2020 Delivery Year (MW)



Iron in the Ground (ICAP)

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(UC AP)



POLICY CHOICES...

The Long and Winding Road...





- Transmission: Built to support major generation projects
- Connect distant generation to load; Distribution: One way delivery of power to the home
- Grid Costs: Rate-based to the home utility's customers
- ROI: Little focus on transmission as a stand alone business element





Policy Choice #1

Is the grid an enabler or a competitor?

Grid as an Enabler?

- Accept the grid as a natural monopoly
- –Drive solutions through regulation
- Provide incentives for innovation





Policy Choice #1 (cont'd)

Grid as a Competitor?

- Grid development must compete with generation or demand side
- –Grid entrepreneurs take risk: no guaranteed ROI
- –Grid pricing reflects competitive outcomes: Bid solutions into the marketplace (RPM)



Policy Choice #2: A Strong or Weak Grid?

Characteristics of the "Strong" Grid:

- Generation distance from load
- Meet the needs for future transmission expansion
- Costs socialized to reflect interconnected nature of the grid
- Broad regional approach



Policy Choice #2-The Alternative: The localized grid...

- Generation closer to load
- Centralized focus on development of DSR, energy efficiency and renewables
- Transmission/distribution grid as an enabler of alternative generation
- Transmission focused on meeting state/local needs



An Added Complication:

Who Decides?



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- States:
 - State Energy Policies:Governors/legislators
 - State PUCs
- FERC
 - FERC Order 1000
- Environmental Agencies
 - Non-attainment areas
 - RGGI et al.

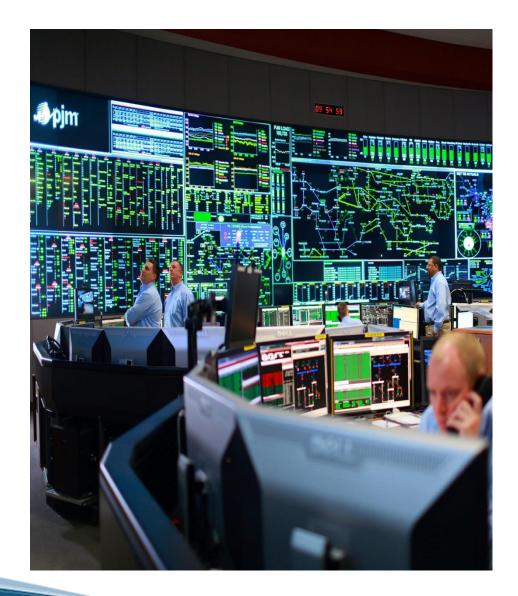














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LET'S TALK...



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