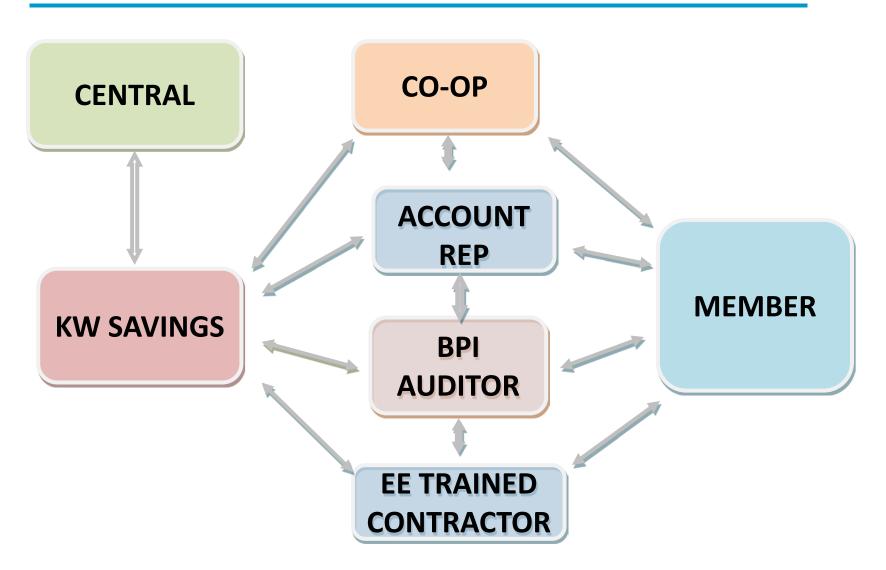


### **MIKE SMITH**

Central Electric Power Cooperative

## **HMH Pilot Structure and Process**



# **HMH Pilot Process**

1.	Participant Selection
2.	Visual Audit
3.	Comprehensive Audit
4.	Loan Approval & Contractor Selection
5.	Measure Installation
6.	Final Inspection & Project Approval



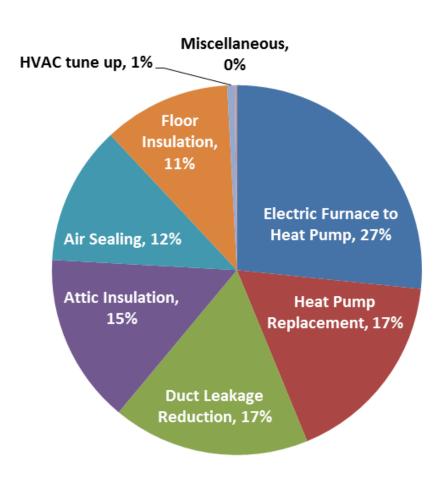
## Measures

#### Percent of homes with each measure

#### Air Sealing 99% **Duct Leakage Reduction** 98% Attic Insulation 91% **Electric Furnace to Heat Pump** 47% **Heat Pump Replacement** 42% Floor Insulation 31% Miscellaneous 3% **HVAC Tune-up** 0% 10% 20% 90% 100%

**Percent of Homes** 

#### Percent of savings from each measure

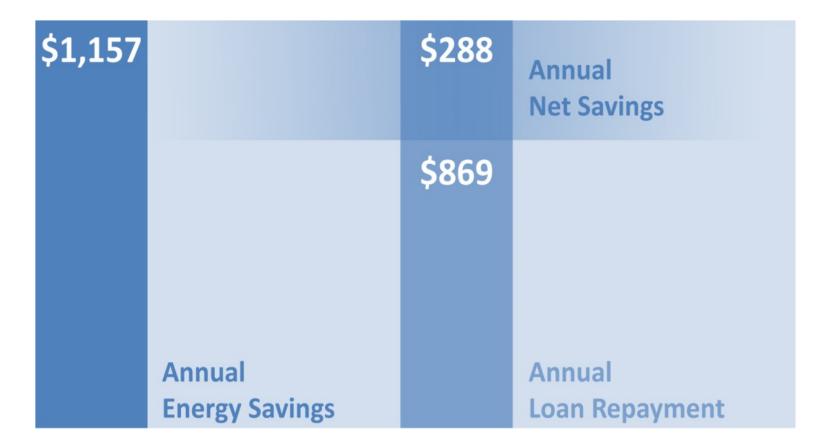


## Measured Results Close to Predicted

	Predicted	Actual
Annual kWh Savings	11,593 kWh	10,809 kWh
Annual \$ Savings	\$1,285	\$1,157
Project Costs	\$7,684	\$7,684
Project Simple Payback	6.0 years	6.6 years

All values are per home averages for a typical meteorological year.

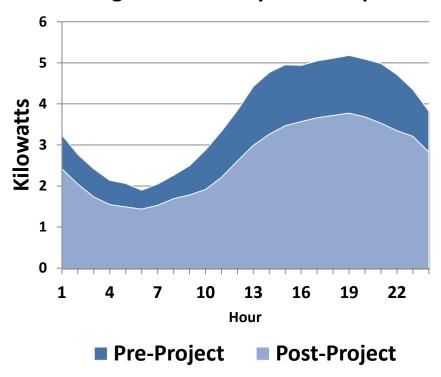
## Annual Savings: Average HMH Home



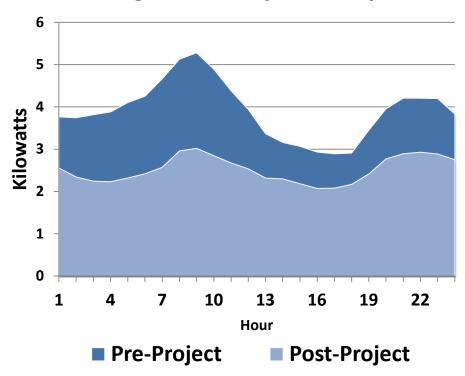
All values are per home averages for a typical meteorological year.

# **Demand Savings**

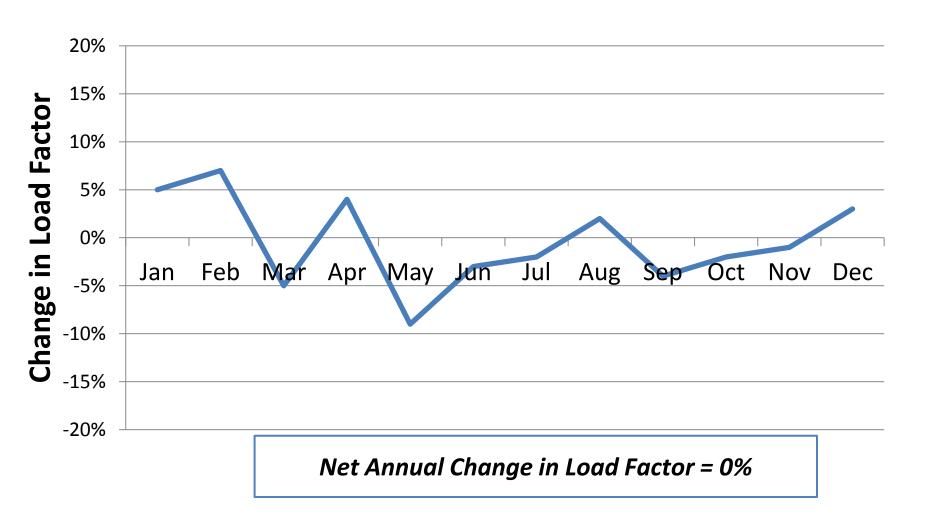
#### **Average Summer Day Load Shape**



#### **Average Winter Day Load Shape**



## **Change in Load Factor of HMH Homes**



# **HMH Spawns New OBF Programs**

- Four co-ops are moving ahead
  - Aiken Electric
  - Black River Electric
  - Santee Electric
  - York Electric
- One other S.C. co-op expected to launch its own OBF program
  - Lynches River

# Could HMH Be Scaled Up?

- HMH homes were not selected randomly, so the results cannot be extrapolated across the state
- HMH targeted high energy use homes because these homes were more likely to need thousands of dollars of efficiency work
- We can compare the HMH homes to data from all the homes in S.C. co-ops by looking at appliance survey

# Comparing HMH to General Population of Co-ops in S.C.

	HMH Homes	Appliance Survey Homes
Electricity is the primary heat source	100%	73%
Housing Type		
Site built	42%	68%
Manufactured home	58%	26%
Other	0%	6%
Average size, site built	1808 sq. ft.	1964 sq. ft.
Average size, manufactured homes	1783 sq. ft.	1403 sq. ft.

# HMH vs Appliance Survey kWh/m

