BioPellets: Clean, Efficient Heating with Renewable Energy from America's Forest Resources



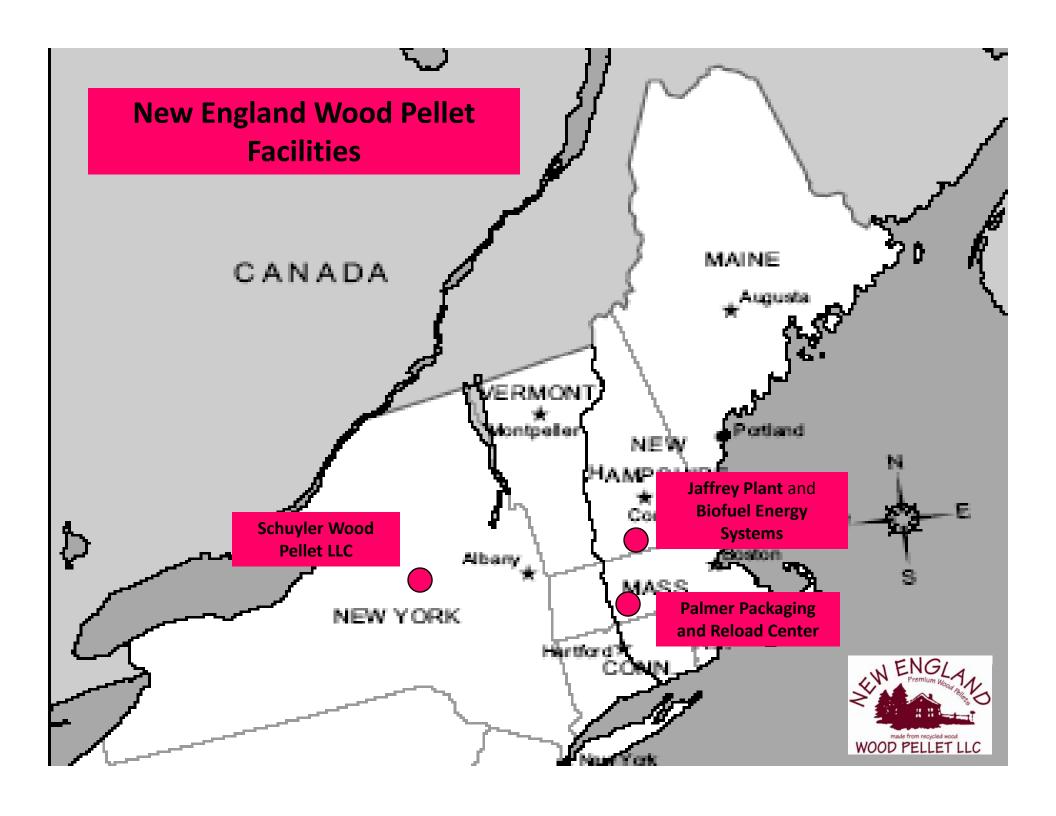
Environmental and Energy Study Institute - Woody Biomass: Scale and Sustainability
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Overview

- > Introduction to biopellet fuels
- > Summary of current and potential biopellet fuels market in northeast and nationwide
- > Implications to supply and availability of woody biomass resources







Status of BioPellet Industry in U.S.

- Approx. 800,000 homes heated (primary or back-up) with biopellet fuel in U.S.; approximate annual growth 10% but accelerating
- Represents 1/6th of 1% of residential heating market in U.S.
- Total consumption approaching 2 million TPY (EU 10 million TPY)
- Highest percentages in northeast
- New plants being built across country; significant growth projected
- Experimentation with new biomass feedstocks: grass crops, willow hybrid, agricultural residues (corn stover, rice hulls etc.)





175,000 in New England alone 800,000 in U.S.

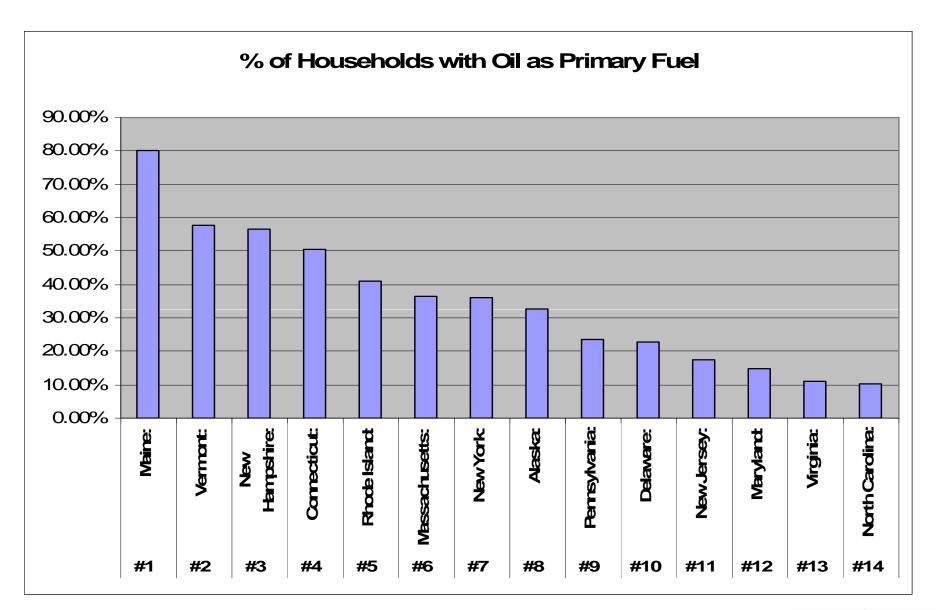
Pellet Stoves

<85,000 BTU

30-50 lbs/day during winter

Thermostatically controlled







The Potential of the Biopellet Market: Heating Oil in the Home

- 4.5 million households heat with oil in New England/New York
- 30-year replacement rate = 152,000 boilers or furnaces replaced each year
- If just 10% switched to biopellet systems = 15,200 new systems/year
- = 75,000 tons per year growth in consumption or one medium-sized new plant per year to keep up with demand



Pellet Fuels Ideally Suited to Residential Heating in U.S.

- Abundant, underutilized forest and agricultural resources; roundwood, chips, manufacturing residues – growing forest inventory and decline in pulp & paper manufacture; clean waste wood as well - throughout U.S. (USDA estimates 1 billion tons annually)
- High energy prices driving transition in residential heating
- Huge thermal (heat) market: 1/3 of total energy consumption in U.S. is for heat
- New central heating boiler technology becoming available
- Bulk pellet fuel distribution: investment being made to improve efficiency of home delivery
- Much cleaner air emissions than chunk wood; new boiler technology comparable to oil/gas emissions



The Future.....not that far off!



1. Home or Business Delivery of Pellets in Bulk

- Much like oil, gas, or propane
- Convenient you don't need to be there

2. Sufficient Storage

- 1-3 deliveries a year
- Attractive and/or unobtrusive



3. Fully Automated Central Heating System

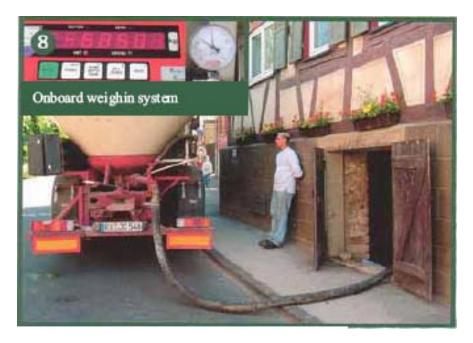
- Boilers and furnaces support existing distribution system
- Automated feed system
- Self-ignition and self-cleaning
- Safety that is superior to propane or gas

4. Easy Installation/Service

- Simple venting
- Simple, once-a-year maintenance includes ash removal



European bulk storage and delivery....coming soon to U.S.?



German truck making home delivery with pneumatic feed

Indoor flexible bag silo: 1- 10 tons

Austrian pellet truck



Prediction

- Biopellet fuels will provide 3 to 5 percent of residential heat in America by 2015
- Represents 50 million TPY of consumption
- Tremendous local economic benefit
- Significant contribution to reducing carbon emissions from carbon neutral fuel
- Enormous potential in commercial/industrial heat and CHP as well

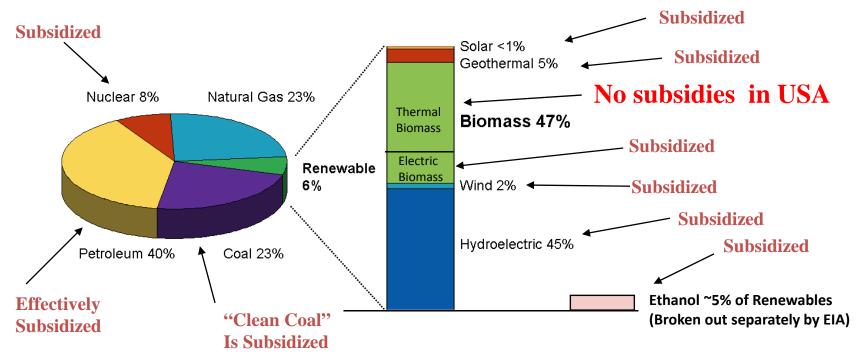
Where will the biomass come from?

- USDA estimates 1 billion TPY in available biomass – just waste residues (2005)
- Significant overstocking of low-grade timber resources in most parts of country
- Thinnings to reduce fire hazard controversial in some areas
- Careful sorting of C&D, ground pallets etc.
- Fast growing woody biomass crops: willow, poplar
- Herbaceous energy crops



Biomass heat is the only unsubsidized energy

Breakout of US Energy Sources, 2004



Sources:

Michael Pacheco, Director, National Bioenergy Center, NREL; Renewable Energy Trends 2004 data; Energy Information Administration, August 2005. Note: Total U.S. Energy Supply was 100.278 QBtu; Energy Information Administration, August 2005.



For more information:

New England Wood Pellet LLC

www.pelletheat.com

Pellet Fuels Institute

www.pelletheat.org