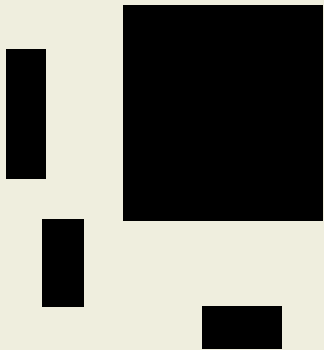


National Flood Insurance Program: Risk Transfer & Tools

Samantha Medlock, CFM
Capital, Science & Policy

May 7, 2019

NFIP Reinsurance



NFIP Reinsurance Timeline

- 2012 - 2014
 - Congress granted FEMA authority to secure reinsurance from the private reinsurance and capital markets through the Biggert-Waters Flood Insurance Reform Act of 2012 (BW-12) and the Homeowners Flood Insurance Affordability Act of 2014 (HFIAA).
- 2015
 - Flood Insurance Risk Study to investigate feasibility and benefits of an NFIP Reinsurance Program
- 2016
 - Test Placement of Reinsurance
- 2017
 - FEMA secured \$1.042 billion in traditional reinsurance coverage from 25 reinsurers
 - Hurricane Harvey – FEMA recovered \$1.042 billion in reinsurance

NFIP Reinsurance Timeline

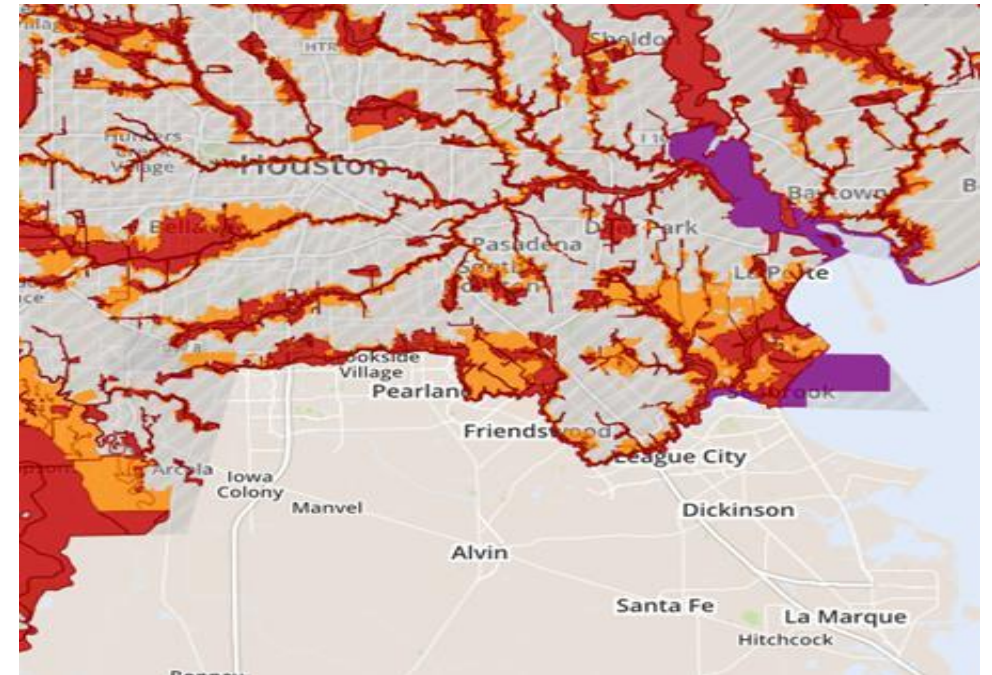
- 2018
 - FEMA secured \$1.46 billion in traditional reinsurance coverage from 28 reinsurers
 - FEMA entered 3-year reinsurance agreement that transfers \$500 million in NFIP risk to the capital markets
- 2019
 - FEMA secured \$1.32 billion in traditional reinsurance coverage from 28 reinsurers
 - FEMA entered 3-year reinsurance agreement that transfers \$300 million in NFIP risk to the capital markets

Catastrophe Modeling

US Flood

U.S. Flood analytics – historical view

- Flood is a complex peril to model
 - Technological barriers made it difficult to adequately generate a complete view of flood hazard
 - Without a private market for residential flood, commercial vendors didn't invest resources in developing a model
 - Technology advances and market pressures have changed the landscape of flood analytics
- FEMA maps have largely been the basis for evaluating flood risk in the U.S.
 - These maps only determine if a risk is in or out of a flood zone, without providing information on potential flood depths
 - FEMA maps are hazard-only, and do not consider vulnerability or financial terms to help determine losses



Coverage and extent of FEMA Flood Insurance Rate Maps (FIRMs)



- FEMA FIRMs do not cover the entire U.S.
 - There is not a consistent methodology for developing FEMA flood maps across the country
 - Many areas have maps that are outdated, based on old technology, or do not take into account construction and development
 - Older maps have not been digitized
- In many areas FEMA FIRMs cover the main rivers but not smaller streams
- It is important to model the water getting to the rivers as well as out of the rivers

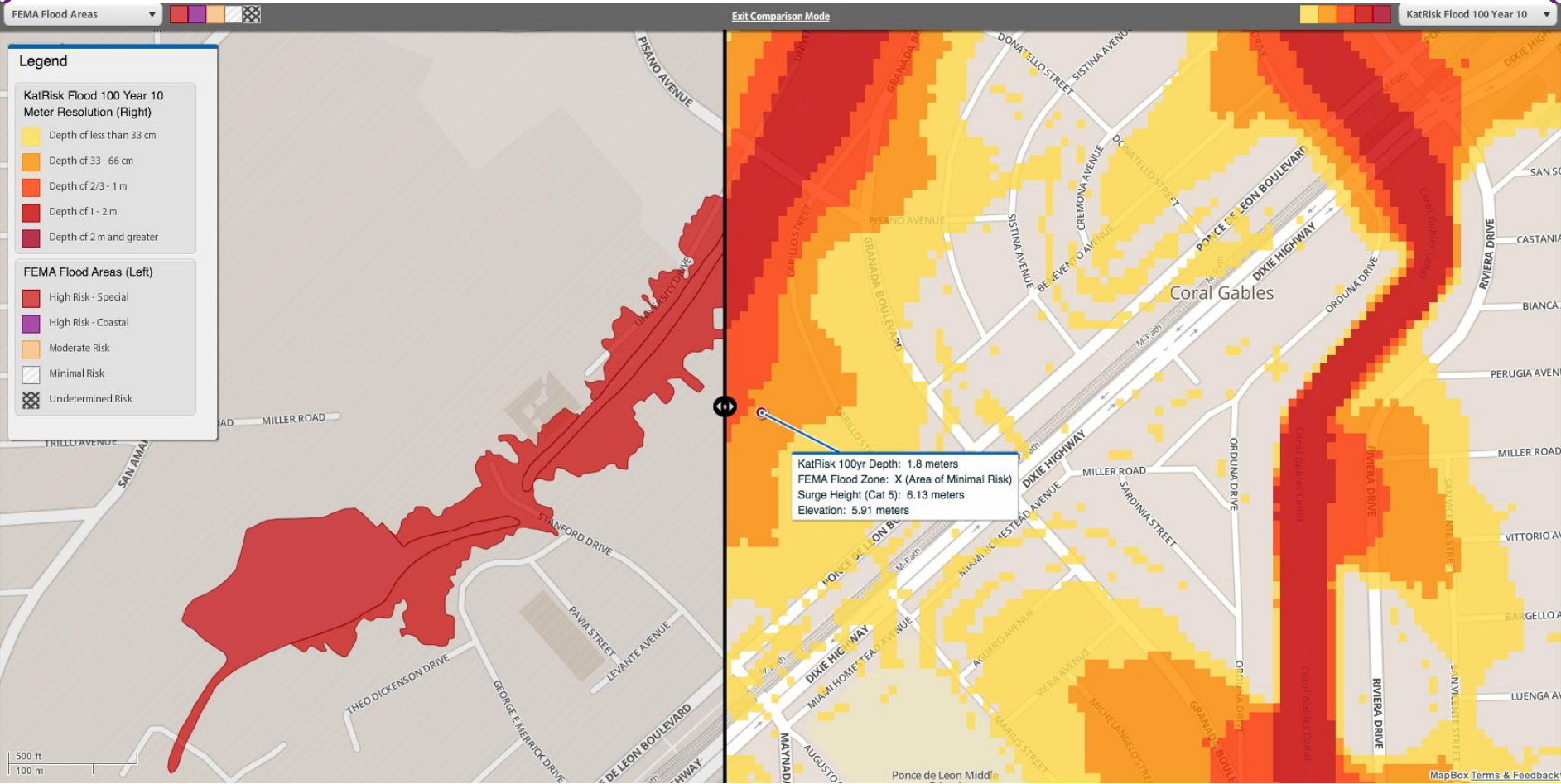
Red outlines – FEMA 100 year flood zones

Blue shading – high resolution model including pluvial (surface) and fluvial (riverine) flooding

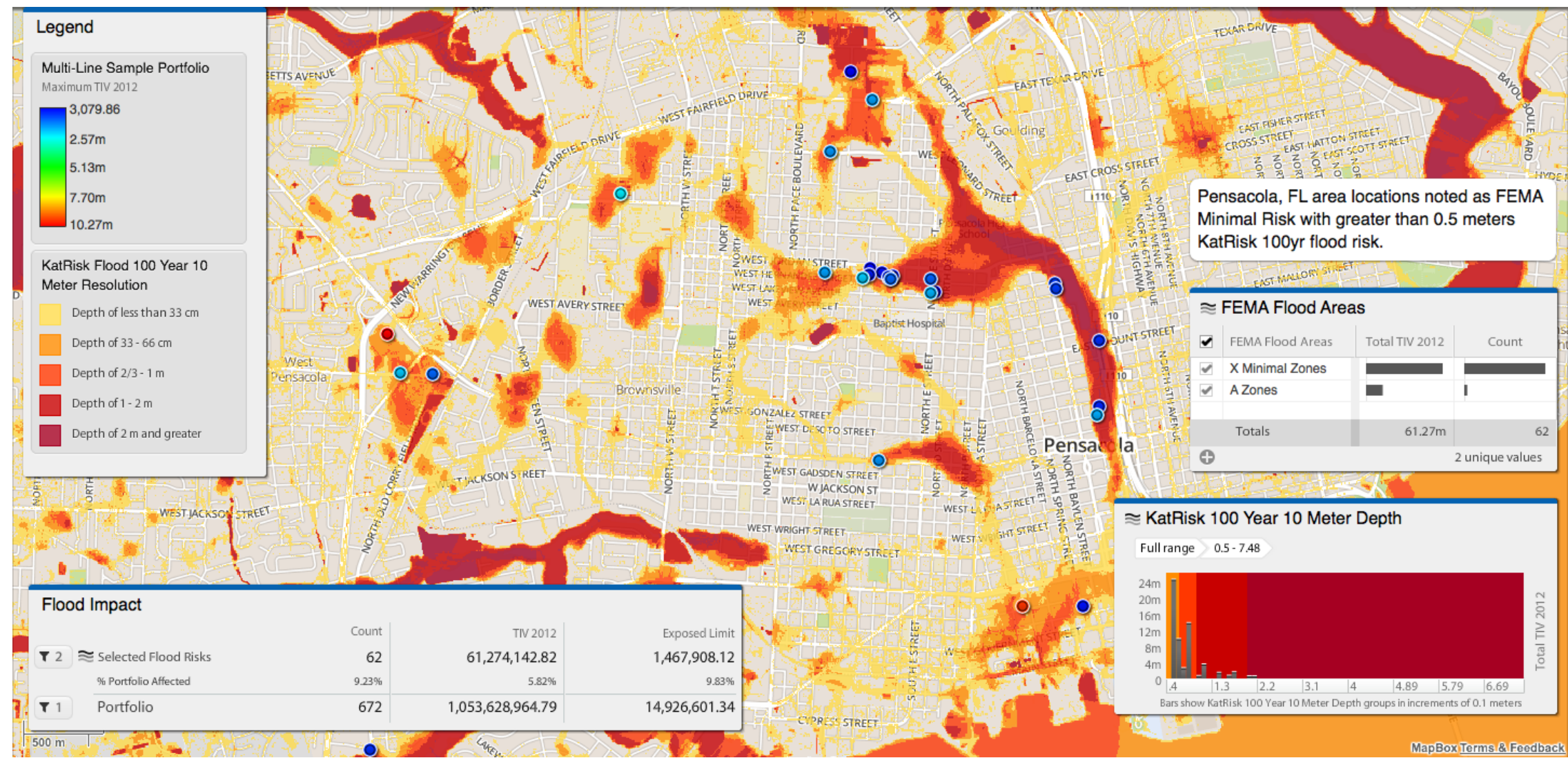
Hazard Analyst app – compare data sources

Left side displaying FEMA data

Right side displaying KatRisk data



Asset and Portfolio Risk Assessment



Implementation: Insurance Innovations

The Tools: Indemnity / Parametric Insurance

Indemnity

- Pays on actual loss
- HIGH cost of loss adjustment
- Payment delays due to loss adjustment

Parametric

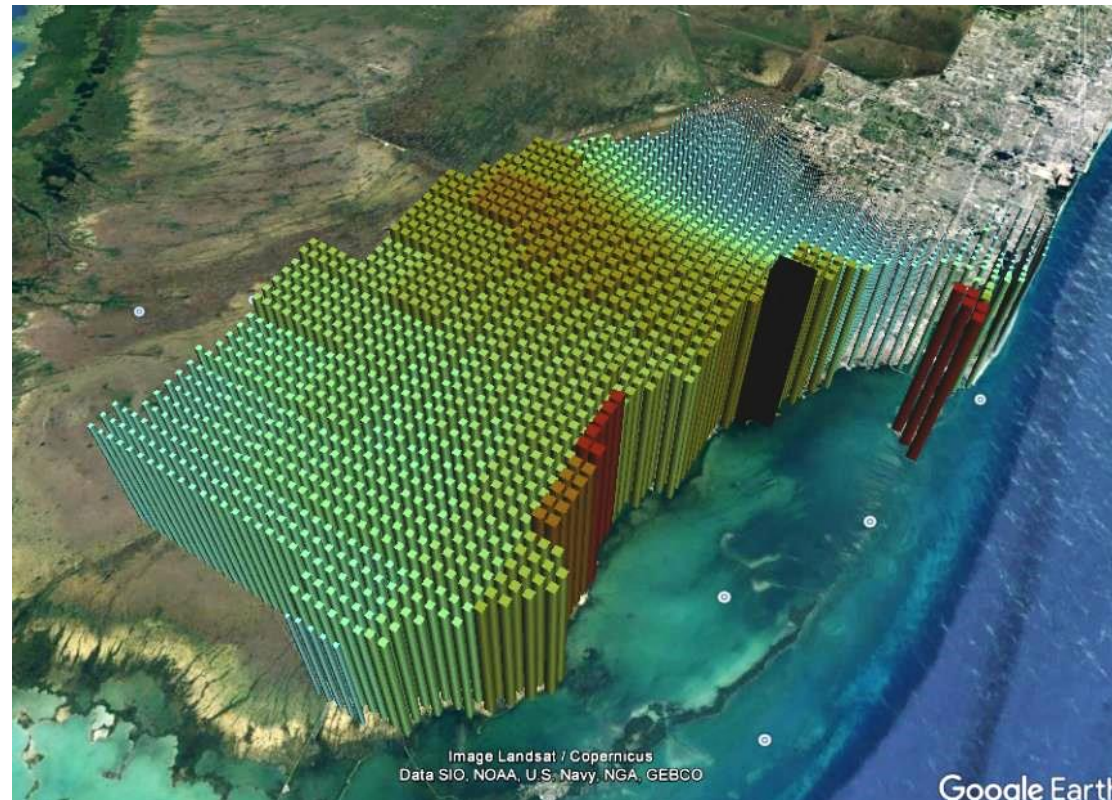
- Faster Payment upon triggering event
- Simple, easy to understand
- Event trigger defined by independent agency data (USGS, NOAA)
- Basis Risk



Images courtesy of NOAA

HydroMet Triggers

- Rainfall
- Flow / CFS
- Water Surface Elevation
- Wind Speed
- Temperature

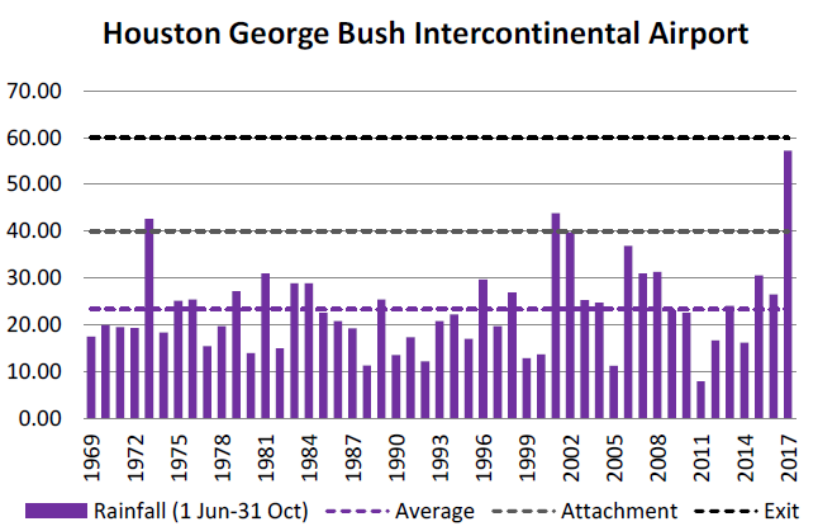
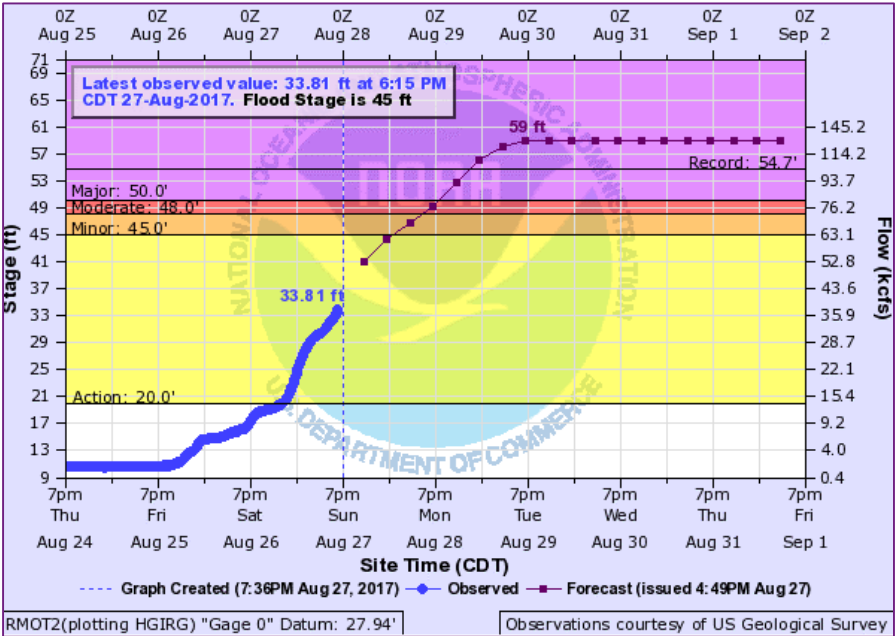
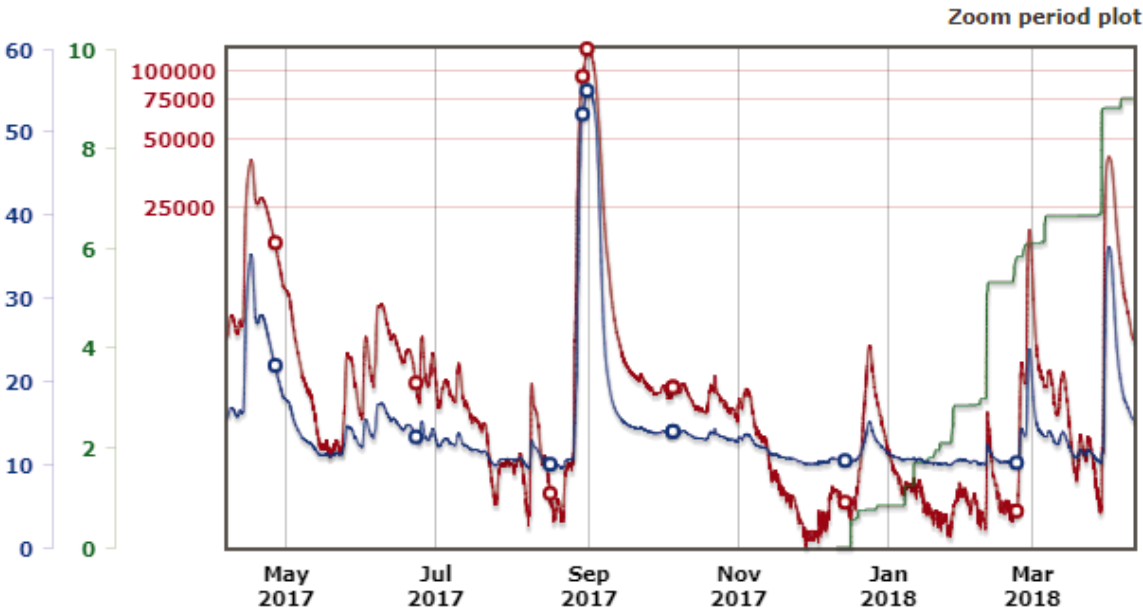


Gage images courtesy of NOAA

Structuring for a Trigger-Based Solution for Flood and Drought Case Study for Texas River District

- Risks from localized rainfall and river flows from upstream precipitation
- Structure accounts for both of these risks with separate triggers that can operate independently and in combination
- Graduated payouts support non-damage costs and damaging droughts and floods

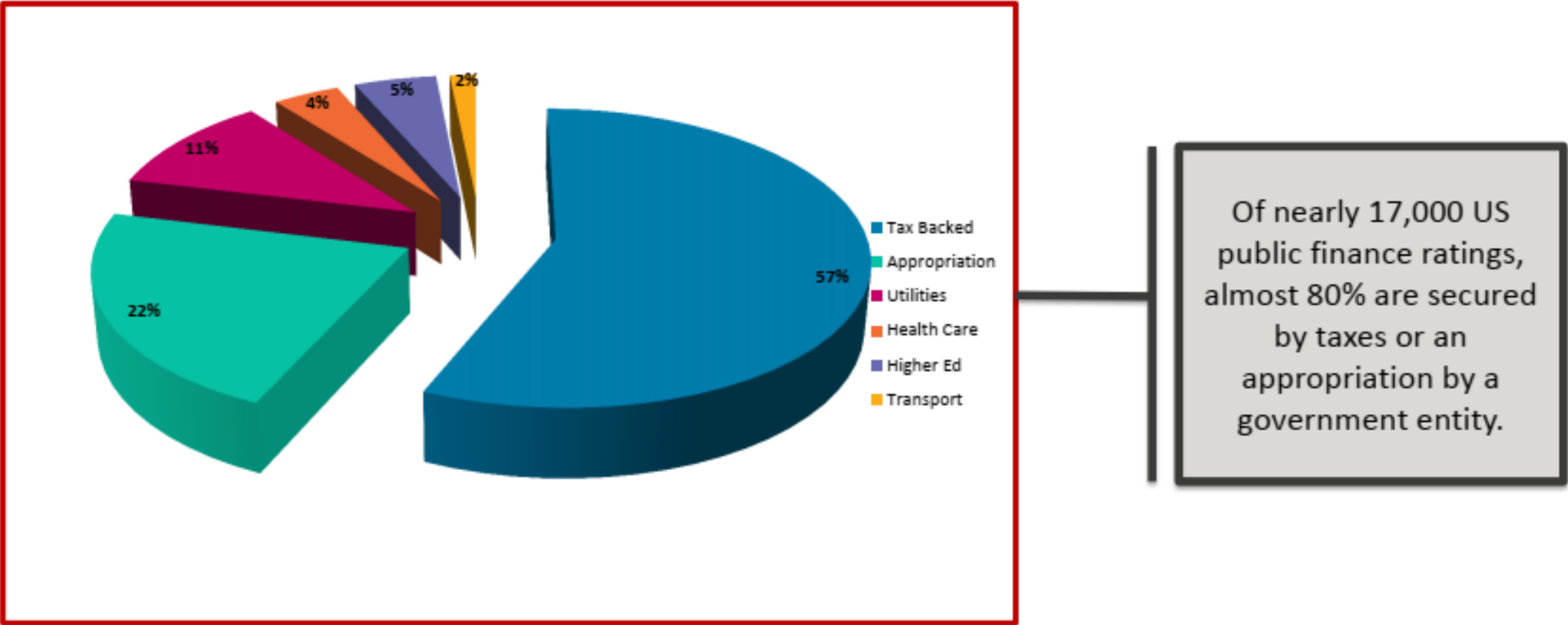
USGS 08114000 Brazos Rv at Richmond, TX





Public Finance & Credit Risk

US Public Finance Issue Ratings By Sector



What Is A Credit Rating?

Assessing Creditworthiness of Issuers and Obligations

What Credit Ratings Are

Opinions about relative credit risk

Opinions about ability and willingness of an issuer to meet financial obligations in full and on time

Forward-looking and continually evolving

Comparable across different sectors and regions

What Credit Ratings Are NOT

Indications of market liquidity or price

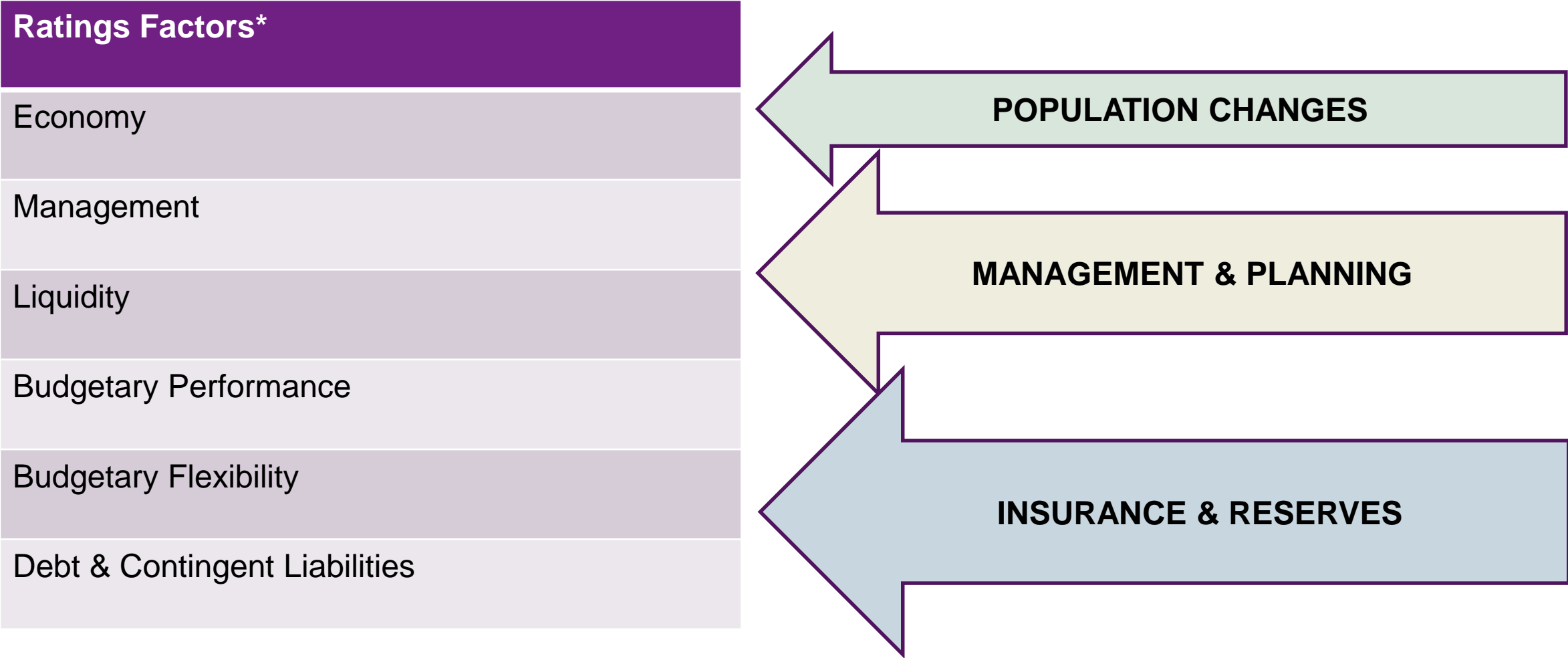
Investment advice or guarantee of future credit risk

Absolute measures of default probability

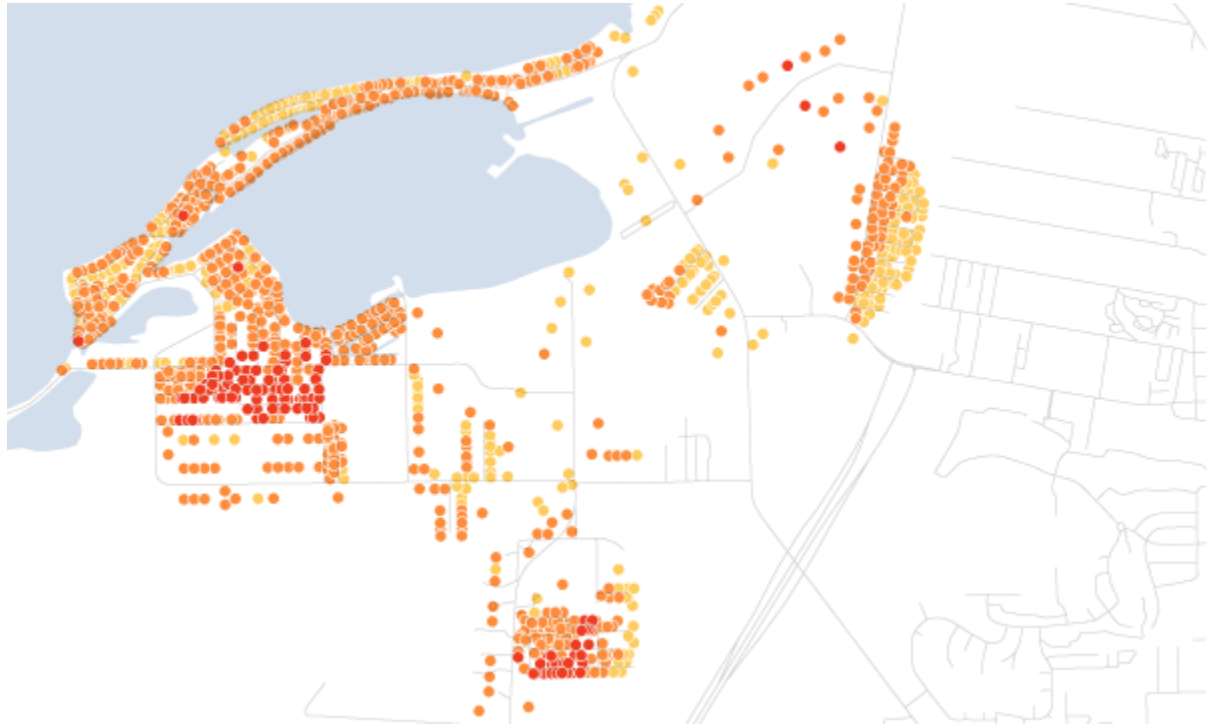
Expected ultimate loss in the event of default

Public Finance & Flood Risk

Local Government Ratings



Case Study: Rockport, Texas



Each dot is one building ● Destroyed ● Major damage ● Minor ● Some flooding

Source: Federal Emergency Management Agency,

- Approximately **80% of structures** in Aransas County sustained damage from Hurricane Harvey
- **60% of residents** were displaced
- Rockport was **downgraded** based on credit rating agency's view of:
 - Potential tax base deterioration
 - Revenue declines
 - Rockport's uncertainty with regard to its budgetary performance and flexibility following Harvey

Willis Towers Watson Disclaimers

This analysis has been prepared by Willis Limited and/or Willis Re Inc. and/or the "Willis Towers Watson" entity with whom you are dealing ("Willis Towers Watson" is defined as Willis Limited, Willis Re Inc., and each of their respective parent companies, sister companies, subsidiaries, affiliates, Willis Towers Watson PLC, and all member companies thereof) on condition that it shall be treated as strictly confidential and shall not be communicated in whole, in part, or in summary to any third party without written consent from Willis Towers Watson.

Willis Towers Watson has relied upon data from public and/or other sources when preparing this analysis. No attempt has been made to verify independently the accuracy of this data. Willis Towers Watson does not represent or otherwise guarantee the accuracy or completeness of such data nor assume responsibility for the result of any error or omission in the data or other materials gathered from any source in the preparation of this analysis. Willis Towers Watson shall have no liability in connection with any results, including, without limitation, those arising from based upon or in connection with errors, omissions, inaccuracies, or inadequacies associated with the data or arising from, based upon or in connection with any methodologies used or applied by Willis Towers Watson in producing this analysis or any results contained herein. Willis Towers Watson expressly disclaims any and all liability arising from, based upon or in connection with this analysis. Willis Towers Watson assumes no duty in contract, tort or otherwise to any party arising from, based upon or in connection with this analysis, and no party should expect Willis Towers Watson to owe it any such duty.

There are many uncertainties inherent in this analysis including, but not limited to, issues such as limitations in the available data, reliance on client data and outside data sources, the underlying volatility of loss and other random processes, uncertainties that characterize the application of professional judgment in estimates and assumptions, etc. Ultimate losses, liabilities and claims depend upon future contingent events, including but not limited to unanticipated changes in inflation, laws, and regulations. As a result of these uncertainties, the actual outcomes could vary significantly from Willis Towers Watson's estimates in either direction. Willis Towers Watson makes no representation about and does not guarantee the outcome, results, success, or profitability of any insurance or reinsurance program or venture, whether or not the analyses or conclusions contained herein apply to such program or venture.

Willis Towers Watson does not recommend making decisions based solely on the information contained in this analysis. Rather, this analysis should be viewed as a supplement to other information, including specific business practice, claims experience, and financial situation. Independent professional advisors should be consulted with respect to the issues and conclusions presented herein and their possible application. Willis Towers Watson makes no representation or warranty as to the accuracy or completeness of this document and its contents.

This analysis is not intended to be a complete actuarial communication, and as such is not intended to be relied upon. A complete communication can be provided upon request. Willis Towers Watson actuaries are available to answer questions about this analysis.

Willis Towers Watson does not provide legal, accounting, or tax advice. This analysis does not constitute, is not intended to provide, and should not be construed as such advice. Qualified advisers should be consulted in these areas.

Willis Towers Watson makes no representation, does not guarantee and assumes no liability for the accuracy or completeness of, or any results obtained by application of, this analysis and conclusions provided herein.

Where data is supplied by way of CD or other electronic format, Willis Towers Watson accepts no liability for any loss or damage caused to the Recipient directly or indirectly through use of any such CD or other electronic format, even where caused by negligence. Without limitation, Willis Towers Watson shall not be liable for: loss or corruption of data, damage to any computer or communications system, indirect or consequential losses. The Recipient should take proper precautions to prevent loss or damage – including the use of a virus checker.

This limitation of liability does not apply to losses or damage caused by death, personal injury, dishonesty or any other liability which cannot be excluded by law.

This analysis is not intended to be a complete Financial Analysis communication. A complete communication can be provided upon request. Willis Towers Watson analysts are available to answer questions about this analysis.

Willis Towers Watson does not guarantee any specific financial result or outcome, level of profitability, valuation, or rating agency outcome with respect to A.M. Best or any other agency. Willis Towers Watson specifically disclaims any and all liability for any and all damages of any amount or any type, including without limitation, lost profits, unrealized profits, compensatory damages based on any legal theory, punitive, multiple or statutory damages or fines of any type, based upon, arising from, in connection with or in any manner related to the services provided **hereunder**.

Acceptance of this document shall be deemed agreement to the above.

Willis Re disclaimers

This analysis has been prepared by Willis Limited and/or Willis Re Inc. and/or the “Willis Towers Watson” entity with whom you are dealing (“Willis Towers Watson” is defined as Willis Limited, Willis Re Inc., and each of their respective parent companies, sister companies, subsidiaries, affiliates, Willis Towers Watson PLC, and all member companies thereof) on condition that it shall be treated as strictly confidential and shall not be communicated in whole, in part, or in summary to any third party without written consent from Willis Towers Watson.

Willis Towers Watson has relied upon data from public and/or other sources when preparing this analysis. No attempt has been made to verify independently the accuracy of this data. Willis Towers Watson does not represent or otherwise guarantee the accuracy or completeness of such data nor assume responsibility for the result of any error or omission in the data or other materials gathered from any source in the preparation of this analysis. Willis Towers Watson shall have no liability in connection with any results, including, without limitation, those arising from based upon or in connection with errors, omissions, inaccuracies, or inadequacies associated with the data or arising from, based upon or in connection with any methodologies used or applied by Willis Towers Watson in producing this analysis or any results contained herein. Willis Towers Watson expressly disclaims any and all liability arising from, based upon or in connection with this analysis. Willis Towers Watson assumes no duty in contract, tort or otherwise to any party arising from, based upon or in connection with this analysis, and no party should expect Willis Towers Watson to owe it any such duty.

There are many uncertainties inherent in this analysis including, but not limited to, issues such as limitations in the available data, reliance on client data and outside data sources, the underlying volatility of loss and other random processes, uncertainties that characterize the application of professional judgment in estimates and assumptions, etc. Ultimate losses, liabilities and claims depend upon future contingent events, including but not limited to unanticipated changes in inflation, laws, and regulations. As a result of these uncertainties, the actual outcomes could vary significantly from Willis Towers Watson’s estimates in either direction. Willis Towers Watson makes no representation about and does not guarantee the outcome, results, success, or profitability of any insurance or reinsurance program or venture, whether or not the analyses or conclusions contained herein apply to such program or venture.

Willis Towers Watson does not recommend making decisions based solely on the information contained in this analysis. Rather, this analysis should be viewed as a supplement to other information, including specific business practice, claims experience, and financial situation. Independent professional advisors should be consulted with respect to the issues and conclusions presented herein and their possible application. Willis Towers Watson makes no representation or warranty as to the accuracy or completeness of this document and its contents.

This analysis is not intended to be a complete actuarial communication, and as such is not intended to be relied upon. A complete communication can be provided upon request. Willis Towers Watson actuaries are available to answer questions about this analysis.

Willis Towers Watson does not provide legal, accounting, or tax advice. This analysis does not constitute, is not intended to provide, and should not be construed as such advice. Qualified advisers should be consulted in these areas.

Willis Towers Watson makes no representation, does not guarantee and assumes no liability for the accuracy or completeness of, or any results obtained by application of, this analysis and conclusions provided herein.

Where data is supplied by way of CD or other electronic format, Willis Towers Watson accepts no liability for any loss or damage caused to the Recipient directly or indirectly through use of any such CD or other electronic format, even where caused by negligence. Without limitation, Willis Towers Watson shall not be liable for: loss or corruption of data, damage to any computer or communications system, indirect or consequential losses. The Recipient should take proper precautions to prevent loss or damage – including the use of a virus checker.

This limitation of liability does not apply to losses or damage caused by death, personal injury, dishonesty or any other liability which cannot be excluded by law.

This analysis is not intended to be a complete Financial Analysis communication. A complete communication can be provided upon request. Willis Towers Watson analysts are available to answer questions about this analysis.

Willis Towers Watson does not guarantee any specific financial result or outcome, level of profitability, valuation, or rating agency outcome with respect to A.M. Best or any other agency. Willis Towers Watson specifically disclaims any and all liability for any and all damages of any amount or any type, including without limitation, lost profits, unrealized profits, compensatory damages based on any legal theory, punitive, multiple or statutory damages or fines of any type, based upon, arising from, in connection with or in any manner related to the services provided hereunder.

Acceptance of this document shall be deemed agreement to the above.